

# **Condensed Consolidated Financial Statements**

As at and for the three and nine months ended September 30, 2023



# **SECURE ENERGY SERVICES INC.**

# **Consolidated Statements of Financial Position**

| As at (unaudited in \$ millions)            | Notes | September 30, 2023 | December 31, 2022 |
|---|-------|--------------------|-------------------|
| Assets                                      |       |                    | _                 |
| Current assets                              |       |                    |                   |
| Cash  |       | 38                 | 12                |
| Accounts receivable and accrued receivables |       | 452                | 449               |
| Inventories                                 |       | 117                | 100               |
| Prepaid expenses and other current assets   |       | 15                 | 15                |
|   |       | 622                | 576               |
| Property, plant and equipment               | 4     | 1,536              | 1,513             |
| Right-of-use assets                         |       | 87                 | 71                |
| Intangible assets                           |       | 155                | 163               |
| Goodwill                                    |       | 345                | 351               |
| Deferred tax asset                          |       | 113                | 150               |
| Other assets                                |       | 12                 | 16                |
| Total Assets                                |       | 2,870              | 2,840             |
| Liabilities                                 |       |                    |                   |
| Current liabilities                         |       |                    |                   |
| Accounts payable and accrued liabilities    |       | 451                | 402               |
| Customer prepayments                        |       | 28                 | 2                 |
| Interest payable                            |       | 15                 | 2                 |
| Lease liabilities                           |       | 27                 | 28                |
| Asset retirement obligations                |       | 18                 | 20                |
| Other liabilities                           |       | 5                  | 5                 |
|   |       | 544                | 459               |
| Revolving credit facility                   | 5     | 395                | 346               |
| Secured and unsecured notes                 | 6     | 556                | 573               |
| Lease liabilities                           |       | 96                 | 84                |
| Asset retirement obligations                |       | 94                 | 95                |
| Other liabilities                           |       | 15                 | 17                |
| Total Liabilities                           |       | 1,700              | 1,574             |
| Shareholders' Equity                        |       |                    |                   |
| Issued capital                              | 7     | 1,531              | 1,676             |
| Share-based compensation reserve            |       | 51                 | 50                |
| Foreign currency translation reserve        |       | 30                 | 30                |
| Deficit                                     |       | (442)              | (490)             |
| Total Shareholders' Equity                  |       | 1,170              | 1,266             |
| Total Liabilities and Shareholders' Equity  |       | 2,870              | 2,840             |

# SECURE ENERGY SERVICES INC. Consolidated Statements of Comprehensive Income

|   |       | Three mont<br>Septemb |             | Nine mont<br>Septem | ths ended<br>nber 30, |
|---|-------|-----------------------|-------------|---------------------|-----------------------|
| (unaudited, in \$ millions except share and per share data) | Notes | 2023                  | 2022        | 2023                | 2022                  |
| Revenue   | 14    | 2,215                 | 2,149       | 5,904               | 5,977                 |
| Cost of sales   | 9     | 2,083                 | 2,013       | 5,548               | 5,605                 |
| Gross margin  |       | 132                   | 136         | 356                 | 372                   |
| General and administrative expenses                         | 9     | 35                    | 37          | 104                 | 106                   |
| Transaction and related costs                               | 9     | 4                     | 4           | 11                  | 22                    |
| Operating profit  |       | 93                    | 95          | 241                 | 244                   |
| Interest, accretion and finance costs                       | 10    | 25                    | 24          | 72                  | 73                    |
| Other expense (income)                                      | 11    | 6                     | (11)        | (10)                | (26)                  |
| Income before tax   |       | 62                    | 82          | 179                 | 197                   |
| Current tax expense   |       | 2                     | _           | 6                   | _                     |
| Deferred tax expense  |       | 13                    | 22          | 37                  | 45                    |
| Net income  |       | 47                    | 60          | 136                 | 152                   |
| Other comprehensive gain                                    |       |                       |             |                     |                       |
| Foreign currency translation adjustment                     |       | (2)                   | 5           | _                   | 6                     |
| Total comprehensive income                                  |       | 45                    | 65          | 136                 | 158                   |
| Earnings per share  |       |                       |             |                     |                       |
| Basic net income per common share                           |       | 0.16                  | 0.19        | 0.46                | 0.49                  |
| Diluted net income per common share                         |       | 0.16                  | 0.19        | 0.45                | 0.49                  |
| Weighted average shares outstanding - basic                 | 7     | 292,043,344           | 309,912,215 | 298,248,498         | 309,529,670           |
| Weighted average shares outstanding - diluted               | 7     | 294,929,189           | 313,278,309 | 301,065,871         | 312,802,491           |

SECURE ENERGY SERVICES INC.
Consolidated Statements of Changes in Shareholders' Equity

|   |       |                | Share-based             | Foreign currency       |         | Total                   |
|---|-------|----------------|-------------------------|------------------------|---------|-------------------------|
| (unaudited, in \$ millions)   | Notes | Issued capital | compensation<br>reserve | translation<br>reserve | Deficit | Shareholders'<br>Equity |
| Balance at January 1, 2023  |       | 1,676          | 50                      | 30                     | (490)   | 1,266                   |
| Net income  |       | _              | _                       | _                      | 136     | 136                     |
| Dividends declared  | 7     | _              | _                       | _                      | (88)    | (88)                    |
| Foreign currency translation adjustment                               |       | _              | _                       | _                      | _       | _                       |
| Exercise of share units   | 7     | 4              | (12)                    | _                      | _       | (8)                     |
| Share-based compensation for equity-settled awards                    | 8     | _              | 13                      | _                      | _       | 13                      |
| Shares acquired and cancelled under normal course issuer bid ("NCIB") | 7     | (149)          | _                       | _                      | _       | (149)                   |
| Balance at September 30, 2023   |       | 1,531          | 51                      | 30                     | (442)   | 1,170                   |
|   |       |                |                         |                        |         |                         |
| Balance at January 1, 2022  |       | 1,670          | 48                      | 24                     | (636)   | 1,106                   |
| Net income  |       | _              | _                       | _                      | 152     | 152                     |
| Dividends declared  | 7     | _              | _                       | _                      | (7)     | (7)                     |
| Foreign currency translation adjustment                               |       | _              | _                       | 6                      | _       | 6                       |
| Exercise of share units   | 7     | 10             | (10)                    | _                      | _       | _                       |
| Share-based compensation for equity-settled awards                    | 8     | _              | 10                      | _                      | _       | 10                      |
| Balance at September 30, 2022   |       | 1,680          | 48                      | 30                     | (491)   | 1,267                   |

# SECURE ENERGY SERVICES INC. Consolidated Statements of Cash Flows

|  |       | Three months<br>September |       | Nine months e<br>September |       |
|--|-------|---------------------------|-------|----------------------------|-------|
| (unaudited, in \$ millions)                              | Notes | 2023                      | 2022  | 2023                       | 2022  |
| Cash flows from (used in) operating activities           |       |                           |       |                            |       |
| Net income   |       | 47                        | 60    | 136                        | 152   |
| Adjustments for non-cash items:                          |       |                           |       |                            |       |
| Depreciation, depletion and amortization                 | 9     | 50                        | 52    | 151                        | 129   |
| Interest, accretion and finance costs                    | 10    | 25                        | 24    | 72                         | 73    |
| Other expense (income)                                   | 11    | 4                         | (12)  | (12)                       | (27)  |
| Current and deferred tax expense                         |       | 15                        | 22    | 43                         | 45    |
| Share-based compensation                                 | 9     | 5                         | 4     | 19                         | 14    |
| Interest paid  |       | (10)                      | (12)  | (51)                       | (55)  |
| Asset retirement costs incurred                          |       | (6)                       | (6)   | (12)                       | (12)  |
| Funds flow from operations                               |       | 130                       | 132   | 346                        | 319   |
| Change in non-cash working capital                       |       | 40                        | 11    | 52                         | (8)   |
| Net cash flows from operating activities                 |       | 170                       | 143   | 398                        | 311   |
| Cash flows (used in) from investing activities           |       |                           |       |                            |       |
| Purchase of property, plant and equipment                | 4     | (56)                      | (30)  | (170)                      | (62)  |
| Proceeds from dispositions                               | 11    | `                         | 21    | 28                         | 45    |
| Business acquisition                                     |       | _                         | _     | _                          | (6)   |
| Change in non-cash working capital                       |       | (12)                      | (16)  | 8                          | (15)  |
| Net cash flows used in investing activities              |       | (68)                      | (25)  | (134)                      | (38)  |
| Cash flows (used in) from financing activities           |       |                           |       |                            |       |
| Draw (repayment) of credit facilities                    | 5     | (22)                      | (84)  | 48                         | (110) |
| Settlement of 2025 senior secured notes and debt related |       | ,                         | (- )  |                            | ( - / |
| derivatives  | 6     | _                         | (10)  | (11)                       | (119) |
| Financing fees   |       | _                         | (1)   | (1)                        | (1)   |
| Lease liability principal payments and other             |       | (7)                       | (7)   | (20)                       | (19)  |
| Dividends declared                                       | 7     | (29)                      | (3)   | (88)                       | (7)   |
| Repurchase and cancellation under NCIB                   | 7     | (33)                      | _     | (149)                      | _     |
| Settlement of share units                                |       | _                         | _     | (14)                       |       |
| Net cash flows used in financing activities              |       | (91)                      | (105) | (235)                      | (256) |
| Effect of foreign exchange on cash                       |       | _                         | (1)   | (3)                        | (4)   |
| Increase (decrease) in cash                              |       | 11                        | 12    | 26                         | 13    |
| Cash, beginning of period                                |       | 27                        | 11    | 12                         | 10    |
| Cash, end of period                                      |       | 38                        | 23    | 38                         | 23    |

#### SECURE ENERGY SERVICES INC.

Notes to the Condensed Consolidated Financial Statements (unaudited) For the three and nine months ended September 30, 2023 and 2022

#### 1. NATURE OF BUSINESS AND BASIS OF PRESENTATION

#### **Nature of Business**

SECURE Energy Services Inc. ("SECURE" or "the Corporation") is incorporated under the Business Corporations Act (Alberta). The Corporation's common shares are traded on the Toronto Stock Exchange ("TSX") under the symbol "SES". The head office of the Corporation is located at 2300, 225 – 6th Avenue S.W., Calgary, Alberta, Canada, T2P 1N2. The registered office of the Corporation is located at 4500, 855 – 2nd Street S.W., Calgary, Alberta, Canada, T2P 4K7. On July 2, 2021, pursuant to a plan of arrangement under the Business Corporations Act (Alberta), SECURE acquired all of the issued and outstanding common shares of Tervita Corporation ("Tervita") and subsequently Tervita was amalgamated with SECURE (the "Transaction").

SECURE is a leading environmental and energy infrastructure business headquartered in Calgary, Alberta. The Corporation's extensive infrastructure network located throughout western Canada and North Dakota includes waste processing and transfer facilities, industrial landfills, metal recycling facilities, crude oil and water gathering pipelines, crude oil terminals and storage facilities. Through this infrastructure network, the Corporation carries out its principal business operations, including the processing, recovery, recycling and disposal of waste streams generated by our energy, mining and industrial customers and gathering, optimization and storage of crude oil and natural gas liquids. The solutions the Corporation provides are designed not only to help reduce costs, but also lower emissions, increase safety, manage water, recycle by-products and protect the environment.

SECURE's common shares are listed on the TSX under the symbol "SES" and is a constituent of the S&P/TSX Composite Index.

In western Canada, the level of activity is influenced by seasonal weather patterns. As warm weather returns in the spring, the winter's frost comes out of the ground (commonly referred to as "spring break-up"), rendering many secondary roads incapable of supporting heavy loads and as a result road bans are implemented prohibiting heavy loads from being transported in certain areas. This limits the movement of heavy equipment and the transportation of heavy waste loads is restricted, resulting in smaller loads and a general reduction in the volume of waste delivered to SECURE's facilities. Accordingly, while the Corporation's facilities are open and accessible year-round, spring break-up reduces the Corporation's environmental infrastructure and oilfield service activity levels. In the areas in which the Corporation operates, the second quarter has generally been the slowest quarter as a result of spring break-up. Oilfield service project activity tends to be lower in the first half of the year due to the previously described factors and challenges of completing excavation work on frozen terrain in the first quarter. These seasonal trends typically lead to quarterly fluctuations in operating results and working capital requirements, which should be considered in any quarter over quarter analysis of performance.

#### **Basis of Presentation**

The condensed consolidated financial statements of SECURE have been prepared by management in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB") in effect at the closing date of September 30, 2023. The condensed consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual audited consolidated financial statements for the year ended December 31, 2022.

These condensed consolidated financial statements are recorded and presented in Canadian dollars (\$), which is SECURE's functional currency, and have been prepared on a historical cost basis, except for certain items that have been measured at fair value. All values are rounded to the nearest million dollars (\$ millions), except where otherwise indicated. These condensed consolidated financial statements were approved by SECURE's Board of Directors on October 31, 2023.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed consolidated financial statements are the same as those set out in the annual audited consolidated financial statements for the year ended December 31, 2022. Unless otherwise stated, these policies have been consistently applied to all periods presented.

#### 3. ESTIMATES AND JUDGMENTS

The timely preparation of the Corporation's condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported assets, liabilities, revenues, expenses, gains, losses, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset, liability or equity affected in future periods. The estimates and underlying assumptions are reviewed by management on an ongoing basis, with any adjustments recognized in the period in which the estimate is revised.

The key estimates and judgments concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets, liabilities and equity include those related to the determination of cash generating units, depreciation, depletion and amortization, recoverability of assets, asset retirement obligations and accretion, other provisions and contingent liabilities, inventories, share-based compensation, deferred income taxes, provision for expected credit losses, and fair value of derivative financial instruments. Readers are cautioned that the preceding list is not exhaustive and other items may also be affected by estimates and judgments.

#### 4. PROPERTY, PLANT AND EQUIPMENT

|  | September 30, 2023 |
|--|--------------------|
| Balance - beginning of period          | 1,513              |
| Additions                              | 170                |
| Change in asset retirement obligations | (1)                |
| Disposals                              | (14)               |
| Depreciation and depletion             | (123)              |
| Transfers                              | (9)                |
| Balance - end of period                | 1,536              |

#### 5. REVOLVING CREDIT FACILITY

SECURE's credit facilities at September 30, 2023, consist of an \$800 million revolving credit facility (the "Revolving Credit Facility") with nine financial institutions and matures in July 2025. In addition, SECURE maintains a \$50 million unsecured letter of credit facility guaranteed by Export Development Canada.

The credit facility balances included on the statements of financial position at September 30, 2023, and December 31, 2022, were as follows:

|   | September 30, 2023 | December 31, 2022 |
|---|--------------------|-------------------|
| Amount drawn on Revolving Credit Facility | 400                | 352               |
| Unamortized financing costs               | (5)                | (6)               |
| Total credit facility                     | 395                | 346               |

|   | September 30, 2023 | December 31, 2022 |
|---|--------------------|-------------------|
| Maximum amount available                        | 850                | 830               |
| Less: Amount drawn on Revolving Credit Facility | (400)              | (352)             |
| Less: Letters of credit                         | (94)               | (92)              |
| Available amount (1)                            | 356                | 386               |

<sup>(1)</sup> Subject to covenant restrictions discussed below.

As at September 30, 2023, the Corporation has liquidity of \$394 million, consisting of \$38 million in cash and \$356 million in capacity on its credit facilities (\$398 million as at December 31, 2022, consisting of \$12 million in cash and \$386 million in capacity on its credit facilities). The following table outlines the Corporation's covenant ratios as at September 30, 2023:

|                       | September 30, 2023 | Covenant                |
|-----------------------|--------------------|-------------------------|
| Senior Debt to EBITDA | 0.9                | not to exceed 2.75      |
| Total Debt to EBITDA  | 1.9                | not to exceed 4.5       |
| Interest coverage     | 6.0                | not to be less than 2.5 |

#### 6. SECURED AND UNSECURED NOTES

As at September 30, 2023, SECURE's secured and unsecured notes consist of the following:

- US\$153 million aggregate principal amount of 11.00% senior second lien secured notes due
  December 1, 2025 (the "2025 senior secured notes") which are subordinate to the Revolving Credit
  Facility and are secured by substantially all tangible and intangible assets owned by the Corporation; and
- \$340 million aggregate principal amount of 7.25% unsecured notes due December 30, 2026 (the "2026 unsecured notes").

During the nine months ended September 30, 2023, SECURE settled US\$9 million aggregate principal amount of 2025 senior secured notes at an average price of \$106.88 per \$100.00 principal amount plus accrued and unpaid interest. The settlements were completed in May and June 2023.

The secured and unsecured notes balances included on the statements of financial position at September 30, 2023, and December 31, 2022, were as follows:

|   | Principal | Issuance  | Maturity | September 30, 2023 | December 31, 2022 |
|---|-----------|-----------|----------|--------------------|-------------------|
| 2025 senior secured notes                       | US\$153   | Nov 2020  | Dec 2025 | 207                | 219               |
| Fair value premium on 2025 senior secured notes |           |           |          | 13                 | 18                |
| 2026 unsecured notes                            | \$340     | July 2021 | Dec 2026 | 340                | 340               |
| Premium on issuance of 2026 unsecured notes     |           |           |          | 1                  | 1                 |
| Unamortized financing costs                     |           |           |          | (5)                | (5)               |
| Total unsecured and senior secured notes        |           |           |          | 556                | 573               |

As at September 30, 2023, the fair value of the 2025 senior secured and 2026 unsecured notes was \$216 million and \$334 million, respectively. The fair value of the 2025 senior secured and 2026 unsecured notes is based on third party observable guotes and may not reflect the actual amounts payable by SECURE.

## 7. SHAREHOLDERS' EQUITY

### Issued and outstanding

| (\$ millions except for shares)  | Number of Shares | Amount |
|----------------------------------|------------------|--------|
| Balance at December 31, 2022     | 309,381,452      | 1,676  |
| RSUs and PSUs exercised          | 1,130,089        | _      |
| Transfer from reserves in equity | <del>_</del>     | 4      |
| Shares cancelled under NCIB      | (21,438,049)     | (149)  |
| Balance at September 30, 2023    | 289,073,492      | 1,531  |

The Corporation declared dividends to holders of common shares for the three and nine months ended September 30, 2023 of \$29 million and \$88 million, respectively (three and nine months ended September 30, 2022: \$3 million and \$7 million, respectively). On September 15, 2023, the Corporation declared a dividend in the amount of \$0.10 per common share. At September 30, 2023, the dividend payable of \$29 million was included within accounts payable and accrued liabilities. Subsequent to September 30, 2023, the Corporation paid out this dividend to holders of common shares on record on October 1, 2023.

During the three months ended September 30, 2023, the Corporation purchased 4,572,049 common shares at a weighted average price per share of \$7.32 for a total of \$33 million under the terms of the NCIB.

For the nine months ended September 30, 2023, the Corporation purchased 21,438,049 common shares at a weighted average price per share of \$6.97 for a total of \$149 million under the terms of the NCIB.

On December 14, 2022, the Corporation commenced an NCIB, under which the Corporation was authorized to purchase and cancel up to a maximum of 22,055,749 common shares of the Corporation representing approximately 7.1% of the Corporation's outstanding shares as at December 7, 2022, or 10% of the Corporation's public float. At September 30, 2023, the Corporation had purchased and cancelled the maximum amount of common shares under the NCIB. The Corporation intends to renew the NCIB in December 2023.

#### **Basic and Diluted Income Per Share**

The following reflects the share data used in the basic and diluted income per share computations:

|   | Three Mon          | ths Ended          | Nine Months Ended  |                           |  |
|---|--------------------|--------------------|--------------------|---------------------------|--|
|   | September 30, 2023 | September 30, 2022 | September 30, 2023 | <b>September 30, 2022</b> |  |
| Weighted average number of shares - basic   | 292,043,344        | 309,912,215        | 298,248,498        | 309,529,670               |  |
| Effect of dilution:                         |                    |                    |                    |                           |  |
| RSUs and PSUs                               | 2,885,845          | 3,366,094          | 2,817,373          | 3,272,821                 |  |
| Weighted average number of shares - diluted | 294,929,189        | 313,278,309        | 301,065,871        | 312,802,491               |  |

The above calculation includes the effect of all RSUs and PSUs for three and nine months ended September 30, 2023 and 2022.

#### 8. SHARE-BASED COMPENSATION PLANS

## **Unit Incentive Plans**

The Corporation has a Unit Incentive Plan ("UIP") under which the Corporation may grant incentive units, comprised of RSUs and PSUs to employees and consultants, and a deferred share unit ("DSU") plan for non-employee directors of the Corporation. The terms of these plans remain unchanged from those disclosed in the annual audited consolidated financial statements for the year ended December 31, 2022.

The following table summarizes the units outstanding at September 30, 2023:

|                               | RSUs      | PSUs        | DSUs    |
|-------------------------------|-----------|-------------|---------|
| Balance at December 31, 2022  | 2,132,941 | 3,851,100   | 700,104 |
| Granted                       | 1,159,670 | 1,881,840   | 129,410 |
| Reinvested dividends          | 100,427   | 163,822     | 29,722  |
| Redeemed for common shares    | (670,379) | (459,710)   | _       |
| Redeemed for cash             | (164,323) | (1,556,225) | _       |
| Forfeited                     | (158,695) | (49,863)    | _       |
| Balance at September 30, 2023 | 2,399,641 | 3,830,964   | 859,236 |

The fair value of the RSUs, PSUs and DSUs issued is determined using the five day volume weighted average share price at the grant date.

# 9. EXPENSES

The below table summarizes the disaggregation of expenses for the three and nine months ended September 30, 2023 and 2022:

| Three months ended September 30, 2023 | Cost of Sales | General and<br>Administrative<br>Expense | Total |
|---------------------------------------|---------------|--|-------|
| Employee compensation and benefits    | 57            | 18                                       | 75    |
| Share-based compensation              | _             | 5  | 5     |
| Depreciation                          | 34            | 1  | 35    |
| Depletion                             | 6             | _  | 6     |
| Amortization                          | 8             | 1  | 9     |
| Oil purchase/resale services expense  | 1,788         | _  | 1,788 |
| Other (1)                             | 190           | 10                                       | 200   |
| Total                                 | 2,083         | 35                                       | 2,118 |

| Nine months ended September 30, 2023 | Cost of Sales | General and Administrative Expense | Total |
|--------------------------------------|---------------|------------------------------------|-------|
| Employee compensation and benefits   | 168           | 49                                 | 217   |
| Share-based compensation             | <del>-</del>  | 19                                 | 19    |
| Depreciation                         | 104           | 3                                  | 107   |
| Depletion                            | 20            | _                                  | 20    |
| Amortization                         | 21            | 3                                  | 24    |
| Oil purchase/resale services expense | 4,708         | _                                  | 4,708 |
| Other (1)                            | 527           | 30                                 | 557   |
| Total                                | 5,548         | 104                                | 5,652 |

| Three months ended September 30, 2022 | Cost of Sales | General and<br>Administrative<br>Expense | Total |
|---------------------------------------|---------------|--|-------|
| Employee compensation and benefits    | 47            | 20                                       | 67    |
| Share-based compensation              | _             | 4  | 4     |
| Depreciation                          | 32            | 5  | 37    |
| Depletion                             | 12            | _  | 12    |
| Amortization                          | 3             | _  | 3     |
| Oil purchase/resale services expense  | 1,730         | _  | 1,730 |
| Other (1)                             | 189           | 8  | 197   |
| Total                                 | 2,013         | 37                                       | 2,050 |

|                                      |               | General and<br>Administrative |       |
|--------------------------------------|---------------|-------------------------------|-------|
| Nine months ended September 30, 2022 | Cost of Sales | Expense                       | Total |
| Employee compensation and benefits   | 130           | 58                            | 188   |
| Share-based compensation             | 1             | 13                            | 14    |
| Depreciation                         | 75            | 10                            | 85    |
| Depletion                            | 35            | _                             | 35    |
| Amortization                         | 9             | _                             | 9     |
| Oil purchase/resale services expense | 4,844         | _                             | 4,844 |
| Other (1)                            | 511           | 25                            | 536   |
| Total                                | 5,605         | 106                           | 5,711 |

<sup>(1)</sup> Other includes the remaining expenses not listed separately in the table above. The majority of these expenses are cost of products, repairs and maintenance, trucking and disposal and utilities, net of tariff fees associated with oil pipelines.

#### **Transaction and related costs**

For the three months ended September 30, 2023, the Corporation incurred legal and advisory fees for the competition review process of \$4 million (see Note 13).

For the nine months ended September 30, 2023, the Corporation incurred transaction related costs of \$11 million, consisting of \$8 million related to legal and advisory fees for the competition review process, and \$3 million of integration costs. The integration costs primarily related to the implementation of a new enterprise resource planning system.

For the three and nine months ended September 30, 2022, the Corporation incurred transaction and related costs of \$4 million and \$22 million, respectively.

## 10. INTEREST, ACCRETION AND FINANCE COSTS

Interest, accretion and finance costs consists of the following for the three and nine months ended September 30, 2023 and 2022:

|   | Three Mon          | ths Ended          | Nine Mont          | hs Ended           |
|---|--------------------|--------------------|--------------------|--------------------|
|   | September 30, 2023 | September 30, 2022 | September 30, 2023 | September 30, 2022 |
| Interest on senior secured notes, unsecured notes and Revolving Credit Facility | 19                 | 20                 | 58                 | 60                 |
| Amortization of financing costs   | 1                  | 1                  | 1                  | 3                  |
| Accretion of asset retirement obligations                                       | 3                  | 2                  | 9                  | 8                  |
| Interest on obligations under leases  | 2                  | 1                  | 4                  | 2                  |
| Interest, accretion and finance costs   | 25                 | 24                 | 72                 | 73                 |

### 11. OTHER EXPENSE (INCOME)

In the three months ended September 30, 2023, other income includes unrealized foreign currency losses of \$5 million related to U.S. dollar denominated debt recorded within other income. In the nine months ended September 30, 2023, the Corporation also recognized gains aggregating to \$9 million within other income related to the sale of a water pumping business unit and a rail terminal.

In the three months ended September 30, 2022, the Corporation realized a gain of \$14 million recorded within other income for the sale of an interest in a facility. In the nine months ended September 30, 2022, other income also includes a \$15 million gain realized on the sale of unused land.

#### 12. CAPITAL MANAGEMENT

The capital structure of the Corporation consists of the following:

|                      | September 30, 2023 | December 31, 2022 |
|----------------------|--------------------|-------------------|
| Working capital (1)  | 128                | 170               |
| Total debt           | 947                | 911               |
| Shareholders' equity | 1,170              | 1,266             |
|                      | 2,245              | 2,347             |

<sup>(1)</sup> Calculated as the difference between current assets less accounts payable and accrued liabilities and interest payable.

Principal debt consists of the following:

|                                       | September 30, 2023 | December 31, 2022 |
|---------------------------------------|--------------------|-------------------|
| Amount drawn on credit facilities     | 400                | 352               |
| 2025 senior secured notes (principal) | 207                | 219               |
| 2026 unsecured notes (principal)      | 340                | 340               |
|                                       | 947                | 911               |

The Corporation's objective in capital management is to ensure adequate sources of capital are available to carry out its planned capital program, while maintaining operational activity, payment of dividends and stable cash flow so as to sustain the business for the long-term. Management considers the Corporation's working capital (current assets less accounts payable and accrued liabilities and interest payable), total amounts drawn on debt facilities and shareholders' equity as the components of capital to be managed.

#### 13. CONTRACTUAL OBLIGATIONS AND CONTINGENCIES

|                               | 1 year or less | 1-5 years | 5 years and thereafter | Total |
|-------------------------------|----------------|-----------|------------------------|-------|
| Crude oil transportation      | 55             | 151       | 44                     | 250   |
| Crude oil storage             | 10             | 52        | 12                     | 74    |
| Capital commitments           | 12             | _         | _                      | 12    |
| Total contractual obligations | 77             | 203       | 56                     | 336   |

#### **Crude oil transportation commitments**

Included in this number are committed crude oil volumes for pipeline throughput at certain of the Corporation's pipeline connected terminals. This amount reflects the total payment that would have to be made should the Corporation not deliver the committed pipeline volumes.

#### **Crude oil storage commitment**

SECURE has an arrangement for crude oil storage capacity at a major oil hub in western Canada. This amount is payable regardless of utilization.

#### **Capital commitments**

The amounts include various capital purchases for use in the Corporation's current and future capital projects. All amounts are current and due within one year.

# **Contingencies**

During the normal course of business, SECURE is involved in various legal proceedings. The claims are reviewed individually and are reflected in the Corporation's consolidated financial statements if material and more likely than not to be incurred. With unresolved claims currently outstanding, the legal process of these claims has not advanced sufficiently to the point where it is practicable to assess the timing and financial effect of these claims, if any. SECURE does not anticipate that the financial position, results of operations or operations of the Corporation will be materially affected by the resolution of these legal proceedings, except as noted below.

# **Transaction update**

On March 9, 2021 the Corporation announced an arrangement agreement to acquire Tervita. On July 2, 2021, pursuant to a plan of arrangement under the Business Corporations Act (Alberta), SECURE acquired all of the issued and outstanding common shares of Tervita and subsequently Tervita was amalgamated with SECURE.

On June 29, 2021, the Commissioner of Competition filed an application under Section 92 of the Competition Act (the "Section 92 Application") with the Competition Tribunal (the "Tribunal") and served SECURE with a notice of application to block the closing of the Transaction. That application was unsuccessful and at the hearing of the Section 92 Application, the Commissioner sought the divestiture of 41 facilities.

On March 3, 2023 the Tribunal issued its decision regarding the Section 92 Application. The Tribunal issued an order requiring SECURE to divest 29 facilities all formerly owned by Tervita (the "Facilities"). On March 24, 2023, SECURE filed a Notice of Appeal to the Federal Court of Appeal ("the Court"). On March 31, 2023, SECURE received a partial stay of the Tribunal's order which remained in place until the appeal was complete.

On August 1, 2023, the Federal Court of Appeal dismissed SECURE's appeal of the Tribunal's order. Subsequent to such decision, SECURE sought leave to appeal to the Supreme Court of Canada and on September 15, 2023, SECURE received from the Federal Court of Appeal a stay of the Tribunal's order while the Supreme Court of Canada determines whether to hear the appeal. The decision as to whether the Supreme Court of Canada will hear the appeal is uncertain.

As a prudent course of action, the Corporation has engaged an advisor and is evaluating the potential sale of the 29 facilities. Due to the uncertainty with respect to the timing of a hearing being granted or a resolution of the matter, the Corporation will continue to consider all options with respect to the Tribunal's order.

#### 14. SEGMENT REPORTING

In the first quarter of 2023, the Corporation realigned its reporting structure to reflect further changes in the aggregation of operating segments following the completion of the Tervita post-merger integration in 2022. The results of the Corporation are now being reported in the following three operating segments:

- Environmental Waste Management ("EWM") Infrastructure includes a network of waste processing facilities, produced water pipelines, industrial landfills, waste transfer and metal recycling facilities. Through this infrastructure network, the Corporation carries out business operations including the processing, recovery, recycling and disposal of waste streams generated by our energy and industrial customers. Services include produced and waste water disposal, hazardous and non-hazardous waste processing and transfer, treatment of crude oil and metal recycling.
- 2. Energy Infrastructure includes a network of crude oil gathering pipelines, terminals and storage facilities. Through this infrastructure network, the Corporation engages in the transportation, optimization, terminalling and storage of crude oil.
- 3. Oilfield Services includes drilling fluid management, and project management services. Drilling fluid management include products, equipment and services to enhance drilling performance. Project management services provide equipment contracting services supporting the energy, mining, forestry, rail, pipeline, government and civil industries across Canada.

These reportable segments of the Corporation have been derived because they are the segments: (a) that engage in business activities from which revenues are earned and expenses are incurred; (b) whose operating results are regularly reviewed by the Corporation's chief operating decision makers, identified as the Chief Executive Officer and the President, to make decisions about resources to be allocated to each segment and assess its performance; and (c) for which discrete financial information is available. The Corporation has aggregated certain operating segments into the above noted reportable segments through examination of the Corporation's performance which is based on the similarity of services and goods provided and economic characteristics exhibited by the operating segments.

The audited consolidated financial statements for the year ended December 31, 2022 results were reported under three reportable segments, Midstream Infrastructure, Environmental and Fluid Management, and Corporate. Changes between the three reportable segments reported at December 31, 2022 and the four reportable segments reported as at and for the three and nine months ended September 30, 2023 are as follows:

- EWM Infrastructure includes business units that were previously included in the Midstream Infrastructure segment (all except for Energy Infrastructure) as well as business units which were previously in the Environmental and Fluid Management segment including: landfills, waste transfer and metal recycling facilities.
- Energy Infrastructure was previously included in the Midstream Infrastructure segment.
- Oilfield Services includes drilling fluid management, and project management services which were previously included in the Environmental and Fluid Management segment.
- The Corporation reports activities not directly attributable to an operating segment under Corporate.
   Corporate division expenses consist of public company costs, share-based compensation, interest and finance costs, and personnel, office and other administrative costs relating to corporate employees and officers. There has been no change to what is included within the Corporate segment.

Accounting policies used for segment reporting are consistent with the accounting policies used for the preparation of the Corporation's annual audited consolidated financial statements. Comparative information has been presented to conform to the current segmented reporting information. No changes were implemented with respect to the consolidated data as a result of the presentation of prior periods.

The following tables present the financial performance by reportable segment and includes a measure of segment profit or loss regularly reviewed by management.

| Three months ended September 30, 2023                 | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total   |
|---|-----------------------|--------------------------|----------------------|-----------|---------|
| Revenue excluding oil purchase and resale             | 273                   | 41                       | 113                  | _         | 427     |
| Oil purchase and resale                               | _                     | 1,788                    | _                    | _         | 1,788   |
| Total revenue   | 273                   | 1,829                    | 113                  | _         | 2,215   |
| Cost of sales excluding items listed separately below | (153)                 | (1,795)                  | (87)                 | _         | (2,035) |
| Segment profit margin                                 | 120                   | 34                       | 26                   | _         | 180     |
| G&A expenses excluding items listed separately below  | (6)                   | (3)                      | (6)                  | (13)      | (28)    |
| Depreciation, depletion and amortization (1)          | (39)                  | (6)                      | (5)                  | _         | (50)    |
| Share-based compensation (1)                          | _                     | <del>_</del>             | _                    | (5)       | (5)     |
| Interest, accretion and finance costs                 | (3)                   | (1)                      | (1)                  | (20)      | (25)    |
| Transaction and related costs                         | _                     | <del>_</del>             | _                    | (4)       | (4)     |
| Other income (expense)                                | (1)                   |                          | 2                    | (7)       | (6)     |
| Income (loss) before tax                              | 71                    | 24                       | 16                   | (49)      | 62      |

| Nine months ended September 30, 2023                  | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total   |
|---|-----------------------|--------------------------|----------------------|-----------|---------|
| Revenue excluding oil purchase and resale             | 771                   | 136                      | 289                  |           | 1,196   |
| Oil purchase and resale                               | _                     | 4,708                    | _                    | _         | 4,708   |
| Total revenue   | 771                   | 4,844                    | 289                  | _         | 5,904   |
| Cost of sales excluding items listed separately below | (440)                 | (4,729)                  | (234)                | _         | (5,403) |
| Segment profit margin                                 | 331                   | 115                      | 55                   | _         | 501     |
| G&A expenses excluding items listed separately below  | (16)                  | (7)                      | (18)                 | (38)      | (79)    |
| Depreciation, depletion and amortization (1)          | (119)                 | (16)                     | (15)                 | (1)       | (151)   |
| Share-based compensation (1)                          | _                     | _                        | _                    | (19)      | (19)    |
| Interest, accretion and finance costs                 | (9)                   | (1)                      | (2)                  | (60)      | (72)    |
| Transaction and related costs                         | _                     | _                        | _                    | (11)      | (11)    |
| Other income (expense)                                | _                     | 4                        | 7                    | (1)       | 10      |
| Income (loss) before tax                              | 187                   | 95                       | 27                   | (130)     | 179     |

| Three months ended September 30, 2022                 | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total   |
|---|-----------------------|--------------------------|----------------------|-----------|---------|
| Revenue excluding oil purchase and resale             | 253                   | 56                       | 110                  | _         | 419     |
| Oil purchase and resale                               | _                     | 1,730                    | _                    | _         | 1,730   |
| Total revenue   | 253                   | 1,786                    | 110                  | _         | 2,149   |
| Cost of sales excluding items listed separately below | (143)                 | (1,736)                  | (85)                 | _         | (1,964) |
| Segment profit margin                                 | 110                   | 50                       | 25                   | _         | 185     |
| G&A expenses excluding items listed separately below  | (8)                   | (3)                      | (6)                  | (13)      | (30)    |
| Depreciation, depletion and amortization (1)          | (39)                  | (5)                      | (5)                  | (3)       | (52)    |
| Share-based compensation (1)                          | _                     | _                        | _                    | (4)       | (4)     |
| Interest, accretion and finance costs                 | (3)                   | (1)                      | (1)                  | (19)      | (24)    |
| Transaction and related costs                         | _                     | _                        | _                    | (4)       | (4)     |
| Other income (expense)                                | 14                    | _                        | _                    | (3)       | 11      |
| Income (loss) before tax                              | 74                    | 41                       | 13                   | (46)      | 82      |

| Nine months ended September 30, 2022                  | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total   |
|---|-----------------------|--------------------------|----------------------|-----------|---------|
| Revenue excluding oil purchase and resale             | 710                   | 141                      | 282                  | _         | 1,133   |
| Oil purchase and resale                               | _                     | 4,844                    | _                    | _         | 4,844   |
| Total revenue   | 710                   | 4,985                    | 282                  | _         | 5,977   |
| Cost of sales excluding items listed separately below | (402)                 | (4,858)                  | (223)                | _         | (5,483) |
| Segment profit margin                                 | 308                   | 127                      | 59                   | _         | 494     |
| G&A expenses excluding items listed separately below  | (27)                  | (7)                      | (15)                 | (36)      | (85)    |
| Depreciation, depletion and amortization (1)          | (95)                  | (15)                     | (14)                 | (5)       | (129)   |
| Share-based compensation (1)                          | _                     | _                        | _                    | (14)      | (14)    |
| Interest, accretion and finance costs                 | (8)                   | (1)                      | (1)                  | (63)      | (73)    |
| Transaction and related costs                         | _                     | _                        | _                    | (22)      | (22)    |
| Other income  | 13                    | _                        | 4                    | 9         | 26      |
| Income (loss) before tax                              | 191                   | 104                      | 33                   | (131)     | 197     |

<sup>(1)</sup> Depreciation, depletion and amortization, and share-based compensation have been allocated to cost of sales and general and administrative expenses on the Consolidated Statements of Comprehensive Income based on function of the underlying asset or individual to which the charge relates.

# **Assets and Liabilities**

| As at September 30, 2023      | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total |
|-------------------------------|-----------------------|--------------------------|----------------------|-----------|-------|
| Current assets                | 285                   | 135                      | 157                  | 45        | 622   |
| Property, plant and equipment | 1,156                 | 297                      | 67                   | 16        | 1,536 |
| Right-of-use assets           | 50                    | 1                        | 32                   | 4         | 87    |
| Intangible assets             | 140                   | 15                       | _                    | _         | 155   |
| Goodwill                      | 270                   | 61                       | 14                   | _         | 345   |
| Total assets                  | 1,901                 | 510                      | 270                  | 189       | 2,870 |
| Current liabilities           | 185                   | 200                      | 74                   | 85        | 544   |
| Total liabilities             | 315                   | 210                      | 104                  | 1,071     | 1,700 |

| As at December 31, 2022       | EWM<br>Infrastructure | Energy<br>Infrastructure | Oilfield<br>Services | Corporate | Total |
|-------------------------------|-----------------------|--------------------------|----------------------|-----------|-------|
| Current assets                | 244                   | 144                      | 172                  | 16        | 576   |
| Property, plant and equipment | 1,148                 | 275                      | 79                   | 11        | 1,513 |
| Right-of-use assets           | 37                    | 1                        | 24                   | 9         | 71    |
| Intangible assets             | 148                   | 15                       | _                    | _         | 163   |
| Goodwill                      | 270                   | 61                       | 20                   | _         | 351   |
| Total assets                  | 1,847                 | 496                      | 295                  | 202       | 2,840 |
| Current liabilities           | 265                   | 116                      | 66                   | 12        | 459   |
| Total liabilities             | 385                   | 125                      | 84                   | 980       | 1,574 |

# **Geographical Financial Information**

|  | Canada |       | U.S. |      | Total |       |
|--|--------|-------|------|------|-------|-------|
| Three months ended September 30,               | 2023   | 2022  | 2023 | 2022 | 2023  | 2022  |
| Revenue  | 2,190  | 2,134 | 25   | 15   | 2,215 | 2,149 |
|  |        |       |      |      |       |       |
| Nine Months Ended September 30,                | 2023   | 2022  | 2023 | 2022 | 2023  | 2022  |
| Revenue  | 5,851  | 5,940 | 53   | 37   | 5,904 | 5,977 |
|  |        |       |      |      |       |       |
| As at September 30, 2023 and December 31, 2022 | 2023   | 2022  | 2023 | 2022 | 2023  | 2022  |
| Total non-current assets                       | 2,156  | 2,166 | 92   | 98   | 2,248 | 2,264 |

#### **CORPORATE INFORMATION**

#### **DIRECTORS**

Rene Amirault Mark Bly (3) (4)

Mick Dilger - Chairman Wendy Hanrahan (1) (2) Joseph Lenz (1) (3) Brad Munro (2) (3) Susan Riddell Rose (2) (4) Deanna Zumwalt (1) (4)

<sup>2</sup> Human Resources and Compensation Committee

#### STOCK EXCHANGE

Toronto Stock Exchange Symbol: SES

#### **AUDITORS**

KPMG LLP Calgary, Alberta

#### **LEGAL COUNSEL**

Bennett Jones LLP Calgary, Alberta

## **LEAD BANKERS**

ATB Financial
National Bank of Canada
Canadian Imperial Bank of Commerce
Bank of Montreal
TD Canada Trust

### TRANSFER AGENT AND REGISTRAR

Odyssey Trust Company Calgary, Alberta

#### **OFFICERS**

Rene Amirault
Chief Executive Officer

Allen Gransch President

Chad Magus Chief Financial Officer

Corey Higham
Chief Operating Officer

Michael Callihoo General Counsel and Corporate Secretary James Anderson Senior Vice President, Fluids Management

David Engel

Senior Vice President, Industrial Landfills, Waste Transfer Facilities & Projects

Rhonda Rudnitski

Vice President, Environment, Social & Governance

<sup>&</sup>lt;sup>1</sup> Audit Committee

<sup>&</sup>lt;sup>3</sup> Corporate Governance & Nominating Committee

<sup>&</sup>lt;sup>4</sup> Environment, Social & Governance Committee